

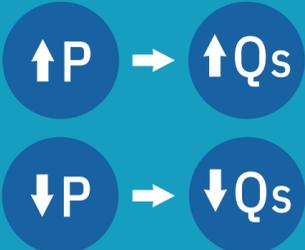
# Supply & Demand

How do markets determine prices?  
MICROECONOMICS

## Law of Supply

There is a direct, or positive, relationship between the price of a good or service and the quantity supplied of that good or service.

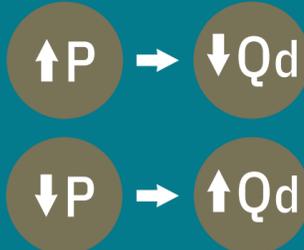
Price = P Qs = Quantity supplied



## Law of Demand

There is an inverse or negative relationship between the price of a good or service and the quantity demanded of that good or service.

Price = P Qd = Quantity demanded



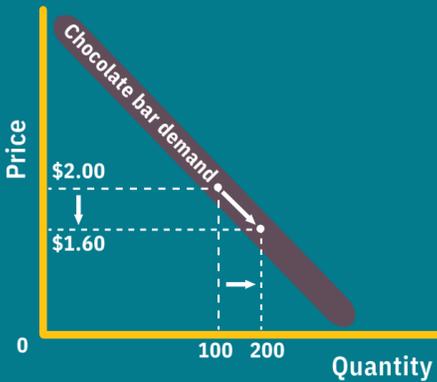
## Chocolate Bar Supply Curve

If P ↓ from \$2.00 to \$1.60  
Then Qs ↓ from 500 to 400 bars



## Chocolate Bar Demand Curve

If P ↓ from \$2.00 to \$1.60  
Then Qd ↑ from 100 to 200 bars.



## Determinants of Supply



Δ Input prices



Δ Technology



Δ Number of sellers



Δ Producer expectations

Δ=Change

## Determinants of Demand



Δ Income



Δ Prices of related goods



Δ Number of buyers



Δ Consumer expectations

Δ=Change

## Shifting the Supply Curve

Δ Cost for factors of production  
↑P of cocoa and sugar

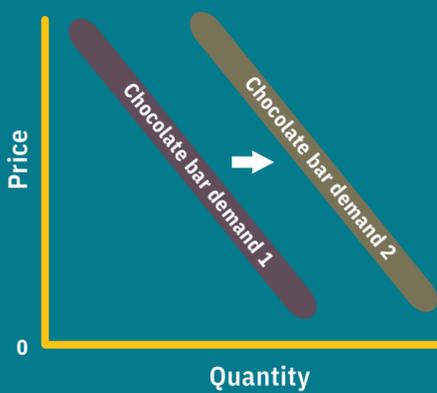
Supply ↓ and shifts left  
from S1 to S2



## Shifting the Demand Curve

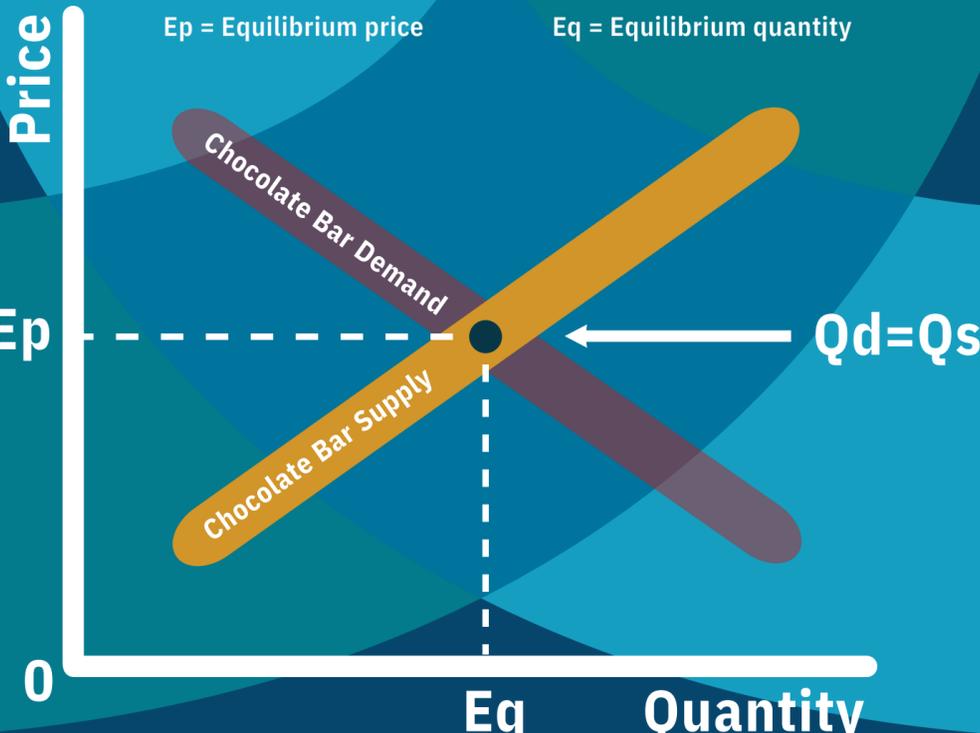
Δ Price of complementary goods  
↓P for graham crackers and marshmallows

Demand ↑ and shifts right  
from D1 to D2



## Market Equilibrium

When a market is in equilibrium, the quantity demanded equals the quantity supplied at the price that clears the market. This is the equilibrium price.



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